



International Training
Center Paris

TRAINING SCHEDULE

Phone: +33 6 59 26 89 09

E-mail: Info@itcparis.com

Address: 78, Avenue des Champs-Élysées, 75008 Paris

ADVANCED COMMERCIAL LAW FOR PROCUREMENT PROFESSIONALS

Overview:

The Advanced Commercial Law for Procurement Professionals training program is designed to provide participants with an in-depth understanding of commercial law and its application to procurement. The program will cover a range of topics, including contract law, corporate law, competition law, intellectual property law, and international trade law. The program will also address the legal and ethical considerations that arise in the context of procurement, and provide participants with the tools and strategies necessary to navigate complex legal issues.

Objectives:

- Develop an advanced understanding of commercial law and its application to procurement
- Understand the legal and ethical considerations that arise in the context of procurement
- Learn strategies for negotiating and drafting complex contracts
- Understand the legal and regulatory framework for international trade
- Develop skills for identifying and mitigating legal risks in procurement

The training program will include lectures, case studies, group discussions, and practical exercises. Participants will have the opportunity to apply the concepts learned in the training program to real-world procurement scenarios. By the end of the training program, participants will have an advanced understanding of commercial law and its application to procurement, as well as the skills and knowledge necessary to navigate complex legal issues and mitigate legal risks.

Targeted Groups:

- Procurement managers seeking commercial law insights
- Contract managers handling commercial agreements
- Legal professionals in procurement seeking advanced knowledge
- Business executives focused on commercial legal aspects
- Compliance officers with commercial law responsibilities

Planning:

Day 1: Introduction to Commercial Law and Procurement

- Overview of commercial law and its application to procurement
- Understanding the legal and ethical considerations in procurement
- Introduction to contract law and negotiation strategies

Day 2: Corporate Law and Procurement

- Understanding corporate structures and their impact on procurement
- Corporate governance and legal compliance considerations
- Drafting and negotiating corporate agreements

Day 3: Competition Law and Procurement

- Overview of competition law and its application to procurement
- Antitrust regulations and their impact on procurement
- Strategies for identifying and mitigating competition law risks

Day 4: Intellectual Property Law and Procurement

- Overview of intellectual property law and its impact on procurement
- Protecting intellectual property rights in procurement
- Strategies for negotiating and drafting intellectual property agreements

Day 5: International Trade Law and Procurement

- Understanding the legal and regulatory framework for international trade
- International trade agreements and their impact on procurement
- Strategies for mitigating legal risks in international procurement