



International Training
Center Paris

TRAINING SCHEDULE

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REAL ESTATE FINANCE AND INVESTMENTS TRAINING

Overview:

The Real Estate Finance and Investments training program is designed to provide participants with a comprehensive understanding of the key concepts and strategies involved in real estate investment and finance. The program covers topics such as real estate markets, investment analysis, financing strategies, risk management, and portfolio management. Participants will learn how to evaluate real estate investment opportunities, structure real estate transactions, and manage real estate assets effectively.

Objectives:

- Understand the dynamics of real estate markets and the drivers of real estate returns
- Learn how to analyze and evaluate real estate investment opportunities
- Understand different financing strategies for real estate investments, including debt and equity financing
- Learn how to manage risk in real estate investments and implement risk management strategies
- Develop skills in real estate asset management, including property management and leasing
- Understand the role of real estate in investment portfolios and develop portfolio management strategies

Overall, this training program is suitable for real estate investors, developers, asset managers, finance professionals, and anyone interested in real estate investments. The program provides a deep dive into the principles of real estate investment and finance, and equips participants with the skills and knowledge needed to make informed investment decisions, structure transactions, and manage real estate assets effectively. The program is highly interactive, with case studies and exercises to help participants apply their learning in real-world situations.

Throughout the program, there will be opportunities for interactive discussions, group exercises, and case studies to enhance participants' learning and help them apply the concepts and strategies covered in the training to real-world scenarios.

Targeted Groups:

- Real estate finance professionals
- Real estate investment analysts
- Real estate asset managers
- Property developers
- Professionals involved in real estate investments

Planning:

Day 1: Real Estate Markets and Investment Analysis

- Overview of real estate markets and trends
- Introduction to real estate investment analysis
- Understanding real estate risk and return
- Analyzing real estate investment opportunities
- Case studies and exercises

Day 2: Real Estate Financing Strategies

- Introduction to real estate financing
- Types of real estate financing, including debt and equity financing
- Real estate capital markets and sources of funding
- Real estate underwriting and due diligence
- Case studies and exercises

Day 3: Real Estate Investment Structuring and Transactions

- Structuring real estate transactions
- Real estate contracts and legal considerations
- Real estate tax planning and optimization

- Real estate securitization and investment trusts
- Case studies and exercises

Day 4: Real Estate Asset Management and Risk Management

- Introduction to real estate asset management
- Property management and leasing
- Real estate risk management strategies
- Managing real estate portfolios
- Case studies and exercises

Day 5: Real Estate Investment Portfolio Management

- Real estate portfolio construction and optimization
- Evaluating real estate investments in a portfolio context
- Real estate investment strategies, including value-add and opportunistic investments
- Real estate investment performance measurement and reporting
- Case studies and exercises