



International Training
Center Paris

TRAINING SCHEDULE



Phone: +33 6 59 26 89 09

E-mail: Info@itcparis.com

Address: 78, Avenue des Champs-Élysées, 75008 Paris

Contracts & Artificial Intelligence: Drafting, Negotiating and Analyzing in the Digital Age

Overview:

Artificial intelligence is rapidly transforming how contracts are drafted, negotiated, analyzed, and executed. This 5-day course equips legal and contract professionals with a practical understanding of AI tools applied to contract management, while developing a critical approach to legal, technical, and ethical challenges.

Through real-world case studies, software demonstrations, and hands-on workshops, participants will learn to integrate AI effectively into the contract lifecycle — from drafting to governance — without losing sight of legal control and compliance.

Objectives:

By the end of this program, participants will be able to:

1. Understand the technical foundations of AI and its legal applications
2. Identify the right tools to automate and optimize contract workflows
3. Use AI solutions for drafting, analyzing, and negotiating contracts
4. Evaluate legal, ethical, and operational risks related to AI use
5. Develop and implement a strategic vision for integrating AI into legal operations

This program offers a hands-on and forward-thinking approach to the use of artificial intelligence in contract law. Participants will gain practical skills, explore actionable tools, and build a strategic mindset to confidently embrace the future of contract management in the digital era.

Targeted Groups:

This program is designed for:

- In-house legal counsel
- Business or contract lawyers
- Compliance and procurement managers
- Contract managers
- Legaltech professionals and project leads
- Law students or legal trainees
- Developers interested in contract automation and legal AI applications

Planning:

Day 1: Introduction to AI and the Transformation of Contract Law

- Fundamentals of AI (machine learning, NLP, LLMs)
- How technology is reshaping contract practices
- Overview of AI tools in the legal field
- Legal and ethical concerns (bias, liability, transparency)
- Legal frameworks (EU AI Act, GDPR, international approaches)

Day 2: AI-Assisted Contract Drafting

- Automated clause generation and contract templates
- Configuring AI models for legal writing
- Best practices and limitations of generative AI
- Case studies: ChatGPT, Legal Pilot, Juro, etc.
- Practical workshop: AI-augmented drafting

Day 3: Automated Contract Analysis

- Data extraction (parties, dates, amounts, obligations)
- Risk identification and clause sensitivity analysis
- Contract auditing using AI: real examples and tools
- Tools in practice: Kira, Luminance, etc.
- Interpreting AI outputs with legal judgment

Day 4: AI in Contract Negotiation

- AI-assisted negotiation platforms and simulations
- Automating counteroffers and clause suggestions
- Human-AI interaction in negotiation processes
- Transparency and trust issues in AI-supported deals
- Interactive case studies and negotiation exercises

Day 5: AI-Driven Contract Governance & Smart Contracts

- Smart contracts and blockchain integration
- AI for contract monitoring, execution, and updates
- Data governance in contract management
- Building an AI roadmap for legal departments
- Final project: designing a contract transformation strategy